

# BRITCHES

June 26, 1997

Mr. Rick Johnson  
Johnson Building Corp.  
112-J Elden Street  
Herndon, VA 20170-4832

Re: **Britches of Georgetowne**  
**1776 K Street NW**

Dear Rick:

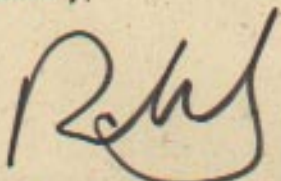
I just wanted to take a moment to express my thanks for a job well done. When Britches embarked on a new prototype design for our Britches of Georgetowne division, we intended to set a new standard for ourselves and the competition. We invested the time and energy in a design process that we felt satisfied this goal.

However, the final realization of the process could not have occurred without the outstanding work of your company. I have spent many years working with and observing job superintendents. I can honestly say that George Philpot set himself apart as one of the most competent and design sensitive supers I have ever dealt with. Please pass on to him our full satisfaction with his effort.

It is that effort, along with that of all those in your company associated with this project, that have resulted in a project that has achieved exactly what we sought at the outset: an exceptional flagship store that allows Britches of Georgetowne to "shine."

Thank you, again. We hope to have an opportunity to work with Johnson Building in the near future.

Sincerely,



Richard E. Schryber  
Director Store Planning  
c:jbc0626