



Family Veterinary Hospital of Stone Ridge

Family Veterinary Hospital of Stone Ridge
24650 South Point Drive, Ste 140
Chantilly, VA 20152
www.family-vet.com

Owners: Aaron Zeitlin, MBA
Hanh Chau, DVM



We wanted to share our experience with using Johnson Building Corp. of Sterling, VA:

We began the construction process of our 3,000 square foot hospital by securing a nationwide lender with expertise in animal hospitals. They insisted on receiving at least 3 competitive bids for our project. Johnson Building Corp., and 2 other regional builders submitted bids for the project. The bid from Johnson Building Corp was the best. Additionally, 1 of the builders was excluded based on weak financials. Our lender recommended using Johnson Building Corp, and we quickly learned why.

Prior to construction, Rick insisted we meet with all the major players that would be involved in the construction. This turned out to be an important preliminary step that laid out the timeline, highlighted outstanding questions, and turned into a very important foundation that the next 4 months would rely upon in order for our project to finish on time.

Throughout the 4 month construction period, Johnson Building Corp management, employees and subcontractors were professionals. Neighboring projects to our own (mostly restaurants) were being constructed with haphazard starts and stops. It appeared our own project ran nearly flawlessly, as if every hurdle that was to come, was somehow already planned for. We believe it was Johnson Building Corp (and perhaps Rick Johnson himself) whose experience and methodical approach made things look easy from our angle. When our equipment vendor showed up with a 1,300 pound treadmill without the manpower they were supposed to provide to unload the truck, Rick commandeered a forklift from a neighboring gas station and had the treadmill in the hospital without complaint. When our architect and building designer couldn't decide who was in charge, Rick took charge and communicated with all of us on the outstanding items and set deadlines that helped keep us on schedule. When my wife or I could only meet Rick during the early morning or evenings, Rick began meeting with us at 7:30am weekly, always prepared and respectful of our need to keep the meetings focused and lasting only as long as it needed to in order to get the important questions answered.

Johnson Building Corp has terrific senior managers. Fred and Joe have many years of experience and can be counted on to be practical and take very hands-on approach, from dealing with equipment vendors, to our landlord and their employees, and also have personal experience in assembly of much of the veterinary medical supplies and equipment. We found their expertise invaluable in selecting equipment and predicting potential traffic flow issues with our clients, staff and pets. In fact, we learned they all had pets of their own, and could share in some of the challenges that a veterinarian has in trying to keep the pets happy, a pet owner comfortable, and still make the physical structure of the hospital resilient enough to endure years of pet and human traffic.

Two years after opening, virtually every client, vendor or colleague who steps into our hospital still says we have the nicest vet hospital they have seen. The recommendations and attention to detail that the staff at Johnson Building Corp are responsible. Our project stayed on-budget and on-schedule when countless items came up that could have derailed another builder. To this day, Rick makes himself available to assist and guide us on maintenance issues and improvements.

Rick is systematic and thorough. He dealt wonderfully with our landlord who was combative, our equipment vendors who were unreliable, and ourselves who were inexperienced with building a hospital facility. Our success is truly a reflection of the experience and dedication that Johnson Building Corp brought to our vet hospital. The dozens of positive reviews we've received from clients, and the winning of a 2010 service award for veterinarians likely comes in part to the success of creating a comfortable and attractive physical environment for the pets as well as their owners.

We're happy to recommend Johnson Building Corp for any project that requires meeting timelines, budgets and relies on high-quality results that customers will notice.



Aaron Zeitlin, MBA

Hanh Chau, DVM